

**About Kohl & Partner**

Kohl & Partner is an **independent and internationally operating** consulting company, specialized in the field of hotel and tourism development.

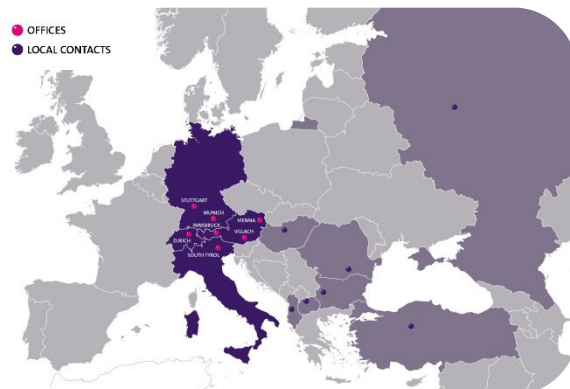


Kohl & Partner is the **leading tourism consulting company in the Alpine Region**, one of the most developed tourism regions in the world. Furthermore Kohl & Partner has implemented projects in more than 20 countries, has a broad network of local partners and contacts and is therefore one of the biggest companies with this specialization in Europe. Clients of Kohl & Partner range from famous tourism destinations, leading companies, public authorities to well-known investors. Our tourism know-how, combined




with more than **30 years of experience** in the field of tourism development gives us the ability to act as a reliable partner for the development of international tourism projects.

Kohl & Partner means „**quality in tourism**“. The company is being developed and managed according to the EFQM-Modell for Business Excellence and won the “Austrian Quality Award” (a competition of the Austrian Ministry of Economics) for SMEs in Austria. Furthermore Kohl & Partner is an affiliate member of the UN World Tourism Organization and works in accordance with international consulting standards.

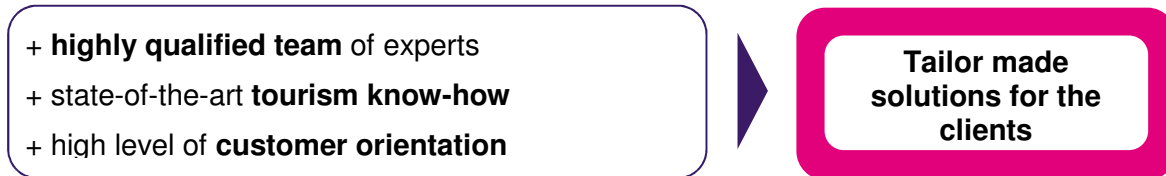
Beside the German speaking markets we put a special focus on Central, Eastern and Southeastern Europe. Currently we have **offices and local contacts in eleven countries** (Albania, Austria, Bulgaria, Germany, Hungary, Italy, Macedonia, Romania, Russia, Switzerland and Turkey). In total more than 40 professionals are employed at Kohl & Partner.



**Business areas of Kohl & Partner**

Hotels & Resorts	Tourism Destinations	Tourism Infrastructure
		   

**Kohl & Partner's formula for success**



The strengths of Kohl & Partner are

- Quality and professionalism – those are the main criteria of all our work
- Competent team of experts
- Absolute independence and expert objectivity
- Individual solutions for each of our customers
- Emphasis on the viability of recommendations
- Personal partner for entrepreneurs
- International outlook and local competence
- Emphasis on human aspects and emotional intelligence
- Solution with strong innovative character
- Contacts to potential investors and operators
- Support during the implementation phase

**Kohl & Partner supported tourism projects in the following countries**



For further information about Kohl & Partner please visit our homepage [www.kohl-int.com](http://www.kohl-int.com).